

Pennsylvania Schools Strengthen Cybersecurity While Saving \$5.2 Million



CUSTOMER

Capital Area Intermediate Unit (CAIU)



INDUSTRY

Education



STUDENTS

CAIU: 85,000
Statewide: 1.7M



COUNTRY

USA

Challenge

Across Pennsylvania, the mission for school technology teams is clear — protect sensitive data and keep student learning on track. When breaches to school districts started showing up weekly around the state, CAIU searched for a replacement for their legacy anti-virus solutions. Too often, threats were undetected and compromised systems that students, faculty, and staff depended on. An around-the-clock security operations center (SOC) was critical for CAIU and other districts, but the cost previously put that out of reach.

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We've implemented SentinelOne in half the school districts in Pennsylvania in just two years — saving approximately \$5.2 million annually in taxpayers' money.

David Martin

CIO, Capital Area Intermediate Unit

Solution

The team evaluated leading platforms against MITRE results and Gartner ratings, completing evaluations and proofs of concept. SentinelOne quickly rose to the top for endpoint protection, ease of use, and AI-powered automation.

Wayfinder MDR offers an affordable route to 24x7 SOC coverage and alert management across districts. Meanwhile, Singularity Endpoint provides AI-based threat prevention, automated response, full visibility into incidents, and device rollback to the original state. Further reducing the burden on the team, Purple AI brings natural language investigations, proactive checks, and faster responses.

Results

They implemented SentinelOne in half the school districts in Pennsylvania in just two years — saving approximately \$5.2 million in taxpayers' money. They also recover devices in less than 15 minutes, instead of hours or days and have peace of mind with 24x7 detection and response.

Capital Area Intermediate Unit (CAIU) serves as a regional public education agency, proudly supporting schools across the Cumberland, Dauphin, Perry, and Northern York counties of Pennsylvania, including non-public, charter, and career and technical institutions. From school-aged student services, early intervention, and professional learning opportunities to cutting-edge technology and cybersecurity support, CAIU offers a wide range of solutions tailored to meet the diverse needs of its educational partners. Learn more at www.caiu.org.

\$5.2M

Saved with Singularity Platform

<15 Minutes

To recover devices, instead of hours or days



PRODUCTS & SERVICES

Singularity

- Platform
- Endpoint
- Network Discovery
- AI SIEM

Purple AI

- Wayfinder MDR
- Hyperautomation
- Digital Forensics & Incident Response

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